



COLLINS AEROSPACE | PRATT & WHITNEY | RAYTHEON

Supplier Rating System User Guide

Raytheon Supplier Rating System

- This guide provides an overview of the Raytheon Supplier Rating System (SRS):
 - It describes the system, its elements and how performance ratings are determined.
- All ratings are based on a rolling 12-month window of data.
 - Ratings are based on data provided every two weeks. Reports are available on approximately the beginning and middle of each month.
- A key feature of the SRS is the Supplier Performance Relationship Report (SPRR):
 - The SPRR represents the quality and delivery performance of Raytheon suppliers.
 - Reports are posted internally at Raytheon and on the external SRS website for access by suppliers.
 - Suppliers only have access to their reports and data regarding their company's performance.
 - Reports are refreshed twice monthly (generally available by the 6th and 20th of each month).
- The rating algorithms are the same across all RTX businesses.
- On-time delivery (OTD) is based on Raytheon business days.
- If you require further assistance, contact your Raytheon SRS business POC.

Raytheon SRS

What is the SRS?

- The SRS is Raytheon's companywide system integrating procurement, receiving, quality, inspection and qualitative information across Raytheon.
- The SRS provides Raytheon with a consistent method of rating suppliers to determine supplier performance and support the supplier selection process.
- The SRS provides Raytheon and suppliers visibility into critical performance data and presents one Raytheon face to our supplier base.

Why is SRS Important?

- The SRS provides a consistent method of rating suppliers and allows Raytheon to present one face to our suppliers.
- Sharing the SRS performance ratings with our suppliers opens lines of communication, leading to improved relationships and healthy competitive supplier behavior
- Use of the SRS supports the supplier selection process, which can reduce program risks and operating costs

SRS elements

There are three types of ratings a supplier may receive as part of the SRS

Raytheon performance

- Performance rating based on combination of quality and delivery
- The quality portion of rating is based on the volume of supplier deliveries

Qualitative data input (QDI) rating

- Described on the next chart

QDI rating

QDI	Ratings are completed as required by each business or program,	Price/cost	Weightings are assigned by the lead evaluator, with key criteria weightings totaling 100%.
		Schedule/delivery	
		Technical	
		Quality/mission assurance	
		Business/management	

QDI ratings

	Exceptional	>3.61
	Very good	3.21-3.6
	Satisfactory	2.81-3.2
	Marginal	2.41-2.8
	Unsatisfactory	0-2.4

Quality rating

- Suppliers will be evaluated based on the number of parts delivered, which may change over time:
 - High-volume suppliers: $\geq 100,000$ pieces delivered over a 12-month period
 - Low-volume suppliers: $< 100,000$ pieces delivered over a 12-month period
- High-volume supplier performance is based on parts per million (PPM).
 - **PPM:** Total failures are the sum of incoming and floor failures/parts received x 1,000,000.
 - Source inspection failures and weighting have been removed from PPM calculation.
- Low-volume supplier performance is based on escapes
 - **Escapes:** The count of QNs issued in the same month, with the same part number, same supplier and same defect code, are rolled into one (isolated by plant location).

Lot acceptance rate (LAR) and supplier corrective action request (SCAR) impact are no longer included in the quality rating calculation.

Quality rating

The identification of a supplier's evaluation method and data used to calculate the performance rating is included in the SPRR summary report.

SPRR summary

Legend	Performing	GREEN	Progressing	YELLOW	Underperforming	RED
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Evaluation method will reflect the number of parts received for high- and low-volume suppliers.

Minority Code 101 - LARGE BUSINESS
 Quality Evaluation Method High Volume - PPM
 Qualitative: Not Available

Quantitative Rating 1 Month	65.0%	Underperforming - RED
Quantitative Rating 3 Month	85.0%	Underperforming - RED
Quantitative Rating 6 Month	81.5%	Underperforming - RED
Quantitative Rating 12 Months	83.8%	Underperforming - RED
Quantitative RSPIM	1.19	Underperforming - RED

History Graphs:
Not Available Mid-Month

Performance level aligns with established thresholds per evaluation method.

Quality Rating 1 Month	Performing - GREEN
Quality Rating 3 Month	Performing - GREEN
Quality Rating 6 Month	Performing - GREEN
Quality Rating 12 Months	Performing - GREEN

Reports:
[Summary Report](#)
[PO Detail Report](#)
[Receipt Detail Report](#)
[Failure Detail Report](#)
[SCAR Detail Report](#)
[Ideal Shipment Detail Report](#)

Data used to calculate performance level is available.

# of Source Inspection Failures	13,396
# of Incoming Failures	0
# of Floor Failures	0
Total Failures (incoming + floor)	0.0
Number of Escapes	1
Escapes Rolling 12 Months	28
Quality Parts Received	211,018
PPM Rolling 12 Months	0

RTX performance criteria

OTD	Quality (high volume)	Quality (low volume)	Category
≥ 95%	< 100 PPM	≤ one escape	Performing
≥ 90% but less than 95%	≤ 250 PPM	≤ six escapes	Progressing
< 90%	> 250 PPM	> six escapes	Underperforming

Delivery rating

The SRS delivery rating is based on three components

- Lots received on time
- Lots due
- Lots past due

$$\text{Delivery rating} = \frac{\text{Lots received on time}}{\text{Lots due} + \text{lots past due}}$$

Delivery rating

Lots received on time

The number of lots delivered on time according to their statistical delivery date (contractual date) within the measurement window (e.g., one, three, six and 12 months), including allowed received early deliveries.

Delivery rating

Lots received on time (cont.)

The “receipt detail” report indicates lots delivered on time within the one-, three-, six- and 12-month measurement windows.

SPRR Summary			
Legend	Performing GREEN	Progressing YELLOW	Underperforming RED
Minority Code	101 - LARGE BUSINESS		Qualitative: Not Available
Quality Evaluation Method	High Volume - PPM		History Graphs: Not Available Mid-Month
Quantitative Rating 1 Month	65.0%	Underperforming - RED	Reports: Summary Report PO Detail Report Receipt Detail Report Failure Detail Report SCAR Detail Report Ideal Shipment Detail Report
Quantitative Rating 3 Month	85.0%	Underperforming - RED	
Quantitative Rating 6 Month	81.5%	Underperforming - RED	
Quantitative Rating 12 Months	83.8%	Underperforming - RED	
Quantitative RSPIM	1.19	Underperforming - RED	
Quality Rating 1 Month	Performing - GREEN		
Quality Rating 3 Month	Performing - GREEN		
Quality Rating 6 Month	Performing - GREEN		
Quality Rating 12 Months	Performing - GREEN		
Quality Rating 12 Months	13,396		
# of Source Inspection Failures	0		
# of Incoming Failures	0		
# of Floor Failures	0		
Total Failures (Incoming + floor)	0		
Number of Escapes	1		
Escapes Rolling 12 Months	28		
Quality Parts Received	211,018		
PPM Rolling 12 Months	0		
Quality Lots Accepted	53		
Quality Lots Received	53		
LAR 12 Months	100.0%		
Total SCAR Count 12 Months	0		
# of Level 1 SCARs	0		
# of Level 2 SCARs	0		
# of Level 3 SCARs	0		
Delivery Rating 1 Month	12.5%	Underperforming - RED	
Total Lots Received On-time 1 Mon	1		
Lots Due 1 Mon	8		
Lots Past Due 1 Mon	0		
Delivery Rating 3 Month	62.5%	Underperforming - RED	
Total Lots Received On-time 3 Mon	15		
Lots Due 3 Mon	24		
Lots Past Due 3 Mon	0		
Delivery Rating 6 Month	53.8%	Underperforming - RED	
Total Lots Received On-time 6 Mon	21		
Lots Due 6 Mon	39		
Lots Past Due 6 Mon	0		
Delivery Rating 12 Month	59.6%	Underperforming - RED	
Total Lots Received On-time 12 Mon	34		
Lots Due 12 Mon	57		
Lots Past Due 12 Mon	0		
Ideal Shipment Rating 1 Month	71.43	Underperforming - RED	
Receipts w/o UnReceivable Defect	71.43		
PSI Usage	N/A		

Where to find this information in the SPRR

Site	12 Month Lots Rcvd On Time	3 Month Lots Rcvd On Time	1 Month Lots Rcvd On Time	12 Month Lots
FOREST	0	0	0	1
FOREST	1	0	0	1
FOREST	1	1	0	1
FOREST	0	0	0	1
FOREST	1	0	0	1
TUCSON	1	1	0	1
MCKINNEY	1	0	0	1

Delivery rating

Lots due

The number of lots with statistical delivery dates (contractual dates) within the measurement window (e.g., one, three, six and 12 months) that have been delivered (includes allowed received early deliveries), including those that have not yet been delivered.

Delivery rating

Lots due (cont.)

Where to find this information in the SPRR

- The receipt detail report indicates lots due that were received, while the "PO details" report indicates lots due not yet received.

SPRR Summary

Legend	Performing	GREEN	Progressing	YELLOW	Underperforming	RED
Minority Code	101 - LARGE BUSINESS					Qualitative: Not Available
Quality Evaluation Method	High Volume - PPM					Not Available - PPM
Quantitative Rating 1 Month	85.0%	Underperforming - RED				History Graphs: Not Available
Quantitative Rating 3 Month	85.0%	Underperforming - RED				Reports: Summary Report
Quantitative Rating 6 Month	81.5%	Underperforming - RED				PO Detail Report
Quantitative Rating 12 Months	83.0%	Underperforming - RED				Receipt Detail Report
Quantitative RSPIM	1.19	Underperforming - RED				Failure Detail Report
Quality Rating 1 Month		Performing - GREEN				SCAR Detail Report
Quality Rating 3 Month		Performing - GREEN				SCAR Detail Report
Quality Rating 6 Month		Performing - GREEN				SCAR Detail Report
Quality Rating 12 Months		Performing - GREEN				SCAR Detail Report
# of Source Inspection Failures	13,396					Ideal Shipment Detail Report
# of Incoming Failures	0					
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Number of Escapes	1					
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Total Lots Received On-time 12 Month	34					
Lots Due 12 Mon	57					
Lots Past Due 12 Mon	0					
Ideal Shipment Rating 1 Month	71.43	Underperforming - RED				
Receipts w/o UnReceivable Defect PSI Usage	71.43	N/A				

Statistical Date (Contractual)	Date Received	On-Time Ind	Qty Days	Delivery Rating	Ship Early Close	Line Rev #	Sched Number	Quantity Ordered	Quantity Received	Receipt ID	Program Name	Contract Number	Prod	Dr	Rec	Rating Inclusion	Lot Acptd	Sys	Site	12 Month Lots Recd On Time	3 Month Lots Recd On Time	1 Month Lots Recd On Time	12 Month Lots Due	3 Month Lots Due	1 Month Lots Due
19062016	12/14/2016	N	33	0	Y	19062016	2	53	14	500399526	PREM GROUP PROJECT	MULTIPLE	Y	Y	Y	EL	Y	MOOREY	0	0	0	1	0	0	
19062016	12/07/2016	N	38	0	Y	19062016	2	53	4	500377101	PREM GROUP PROJECT	MULTIPLE	Y	Y	Y	EL	Y	MOOREY	0	0	0	1	0	0	
19062016	10/25/2016	Y	-1	1	Y	19062016	2	53	30	500304262	PREM GROUP PROJECT	MULTIPLE	Y	Y	Y	EL	Y	MOOREY	1	0	0	1	0	0	
19042016	11/17/2016	Y	-4	1	Y	19042016	2	1	1	500302674	OTHERS	SUPPRESSED	Y	Y	Y	EL									
19042016	08/19/2016	Y	-22	1	Y	19042016	1	1	1	500162290	INTEGRATED COMMUNICATION SYSTEMS	SUPPRESSED	Y	Y	Y	EL									
19052017	05/22/2017	Y	-9	1	Y	19052017	1	1	1	500177877	MISC	INTERNAL_PROC	N	Y	Y	EL									
19052017	05/22/2017	Y	-9	1	Y	19052017	1	1	1	500177877	MISC	INTERNAL_PROC	N	Y	Y	EL									

Buyer Name	Date Opened	PO Number	Line Item	Schedule Num	Contract Number	Program Name	Quantity Ordered	Statistical Date (Contractual)	Prod	Dr	Rec	Ship	Source System	Site	Open	12 Month Lots Recd On Time	3 Month Lots Recd On Time	1 Month Lots Recd On Time	12 Month Lots Due	3 Month Lots Due	1 Month Lots Due	
Carl McNaughton	08/11/2015	420003421	3020	1	MULTIPLE	RMS PCT	140	12/07/2016	Y	Y	Y	MS	SAP	REL UK CLEARC-43	Y	1	1	0	0	0	1	1
Carl McNaughton	08/11/2015	420003421	3020	8	MULTIPLE	RMS PCT	195	12/07/2016	Y	Y	Y	MS	SAP	REL UK CLEARC-43	Y	1	0	0	0	0	1	1
Carl McNaughton	08/11/2015	420003421	3020	1	MULTIPLE	RMS PCT	120	01/19/2017	Y	Y	Y	MS	SAP	REL UK CLEARC-43	Y	1	0	0	0	0	1	1
BELLY LOMKAO	04/19/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020	1	FA827-15-G-001	SPS	1	01/01/2017	N	Y	N	SAS	SAP	MOOREY	Y	0	0	0	0	0	0	0
BELLY LOMKAO	03/02/2015	42107365	3020</																			

Delivery rating

Lots past due

Number of lots with statistical delivery dates (contractual dates) prior to the measurement window (e.g., one, three, six and 12 months) that have not yet been delivered.

Delivery rating

Lots past due (cont.)

Where to find this information in the SPRR

- The PO details report indicates lots due that have not yet been received which are prior to the measurement window (past due).

	12 Month Due	3 Month Due	1 Month Due	12 Month Past Due	3 Month Past Due	1 Month Past Due
	0	0	0	0	0	0
	0	0	0	0	0	0
	0	0	0	0	0	0
	0	0	0	0	0	0
	0	0	0	0	0	0
	0	0	0	0	0	0
	0	0	0	0	0	0

SPRR Summary

Legend	Performing	GREEN	Progressing	YELLOW	Underperforming	RED
Minority Code	101 - LARGE BUSINESS					Qualitative:
Quality Evaluation Method	High Volume - PPM					Not Available
Quantitative Rating 1 Month	85.0%	Underperforming	RED			History Graphs:
Quantitative Rating 3 Month	85.0%	Underperforming	RED			Not Available - Mid-Month
Quantitative Rating 6 Month	81.5%	Underperforming	RED			Reports:
Quantitative Rating 12 Months	83.8%	Underperforming	RED			Summary Report
Quantitative RSPIM	1.19	Underperforming	RED			PO Detail Report
Quality Rating 1 Month		Performing	GREEN			Receipt Detail Report
Quality Rating 3 Month		Performing	GREEN			Failure Detail Report
Quality Rating 6 Month		Performing	GREEN			SCAR Detail Report
Quality Rating 12 Months		Performing	GREEN			Ideal Shipment Detail Report
# of Source Inspection Failures	13,396					
# of Incoming Failures	0					
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Ideal Shipment Rating 1 Month	71.43	Underperforming	RED			
Receipts w/o UnReceivable Defect	71.43					
PSI Usage	N/A					

Delivery rating

Tips for determining if a lot needs a received on time, due or receipt detail report:

- Activities listed on the receipt detail report are all lots received in the last 12 months.
- Only lots with an “E/L” in the “Ratings Inclusion” column are included in determining ratings. E/L means “Rec” (receivable item) = Y and “Dir” (direct charge item) = Y. Lots with blank Ratings Inclusion are not included in ratings.
- 1’s in the “Lots Rcvd On Time” or “Lots Due” columns indicate what reporting window (one, three, six or 12 months) the lot is considered received on time or due (0’s are not included in ratings).
- To determine if a lot is received on time, compare the receipt date to the statistical date. If the receipt date is anywhere from three days late to 30 days early (business days) of the statistical date, it is on time (also considered on time if early deliveries are allowed and delivered earlier than 30 days). The number of days early (-) or late is listed in the “Qty Days” column. Lots on time are indicated by “Y” in the “On Time Ind” column. This example is “Y.”

Tips for determining if a lot needs a due, past due or PO detail report

- PO activity listed on the PO Detail report are all lots with statistical dates on or before the date of the SPRR report (PO activity with future statistical dates will not be shown).
- Lots with Open Ind = Y (deliveries not yet complete). “Rec” = Y (receivable item) and “Dir” = Y (direct charge item) will be considered due and/or past due.
- 1’s in the Due or Past Due columns indicate what reporting window (one, three, six or 12 months) the lot is considered due or past due (0’s indicate a lot is neither due or past due and have no impact on ratings).

Glossary

OTD: On time delivery

PPM: Parts per million

SPRR: Supplier performance relationship report

SRS: Supplier rating system