# EFFORTLESS CONTENT STREAMING, WHEREVER YOU FLY

STAGE™ ON DEMAND



# TAKE ALONG THE CONTENT VARIETY AND CONVENIENCE OF HOME

As a VIP, maximize your time in the air to fit your lifestyle. Stay up to date with the latest global news and financial information or relax with a favorite movie or TV show. Your flight director and crew want a simpler, faster way to get quality, entertaining content on the aircraft.

Our Stage™ On Demand entertainment solution brings these capabilities to the business-jet cabin. Stage offers an experience similar to your home content provider, with a large content catalog. With Stage, you can enjoy the latest movies, shows, news and more on your preferred mobile devices and laptops – as well as your bulkhead display.

#### **MOVIES AND TV SHOWS**

Whether you want to catch up on the latest movies or watch your favorite TV shows, your in-flight content options have never been more expansive. Stage is stocked with a wide variety of options to keep you entertained and informed throughout your flight, including new releases in HD.

We have content agreements with the major Hollywood studios for TV shows and movies, including Disney, 20th Century Studios, Warner Brothers and NBCUniversal. We also source from independent distributors such as Jaguar and Captive Entertainment for foreign films, classics and documentaries, as well as new releases.

#### **ACCESSIBILITY AROUND THE GLOBE**

All of the movies and TV shows in the Stage catalog have worldwide viewing rights, meaning there are no issues for globetrotting business jets. And, we're actively evaluating the demand for content from other regions.

#### **CUSTOMIZE YOUR EXPERIENCE**

You choose what off-plane network is used for – or not at all. Update news, weather, stocks, movies and TV shows over our network. Or, opt to do it all on ground with no data charges.

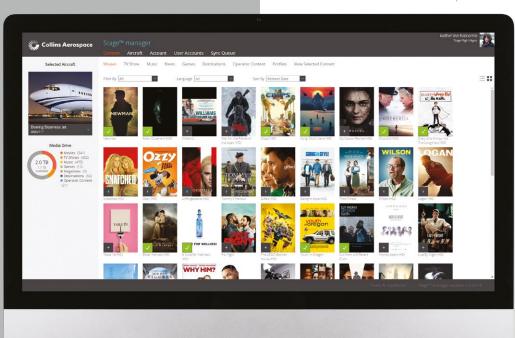












#### **CONSTANTLY EXPANDING CHOICES**

Stage includes over 700 movies and TV titles, nine art videos and three news feeds, as well as personal content via USB. Content is refreshed monthly as new releases are constantly coming down the pipeline.

In selecting titles for the catalog, we choose a broad range of genres (drama, action, thriller, kids, etc.) in multiple languages

and with a significant percentage formatted with Arabic subtitles.

Every title has an average of six languages available either by subtitles or dubbed voices. Languages include: English, French, Spanish, German, Russian, Italian and Brazilian Portuguese



## **NEWS AND WEATHER FEEDS**

Stage subscriptions include news feeds supplied by Associated Press, BBC and Agence France-Presse as well as financial feeds via NASDAQ, Chicago Mercantile Exchange (CME) and Intercontinental Exchange (ICE DATA).

News from an array of providers offers over 10,000 news stories per month in a variety of categories. Flight directors can choose the news feeds, stock tickers and news categories they want to load to a specific aircraft. News updates are included along with other content when synced to the media server.

Stage constantly uploads news stories and weather data over the internet on a four-hour cycle to keep stories fresh. This sync frequency is set as a default and updates require a connection via satellite communications (SATCOM, air-to-ground or onground cellular). You can disable the news sync update if you prefer not to use this data service.

Weather

DENVER

FOG

S-DAY FORECAST

FOG

S-DAY F

<sup>&</sup>lt;sup>1</sup> Languages include: English, French, Spanish, German, Russian, Italian and Brazilian Portuguese

#### **ARTWORK VIDEOS**

The most recent addition to Stage content is artwork videos by Artcast. An array of striking art videos can be set to relaxing background music with any Stage subscription.

Artcast works with hundreds of artists from around the globe and world-class museum collections to deliver galleries spanning a diverse range of genres and mediums. The videos are ideal for winding down after a long business meeting or for playing in the background during boarding and exiting of the aircraft.









# VIDEO AND AUDIO FORMATS AVAILABLE TO USE ON STAGE

- Video (.mp4 and .mov)
- Audio (.mp3, .aac and .wma)
- Pictures (.png, .jpg, .jpeg, .gif, and .tiff)
- Other content (.pdf, .doc, .docx, .xls, .slsx, .ppt and .pptx)

# Stage improvements

## **MAKING PLAYLISTS**

Collins is always striving to improve our features and capabilities. We have expanded Stage content and music capabilities by offering a continuous music player, and providing the ability to create playlists and customize your own folder structure.

# **Operator content**

With Stage, you can use a variety of your own content in two ways:

# **CARRY-ON AND PLAY THROUGH USB DRIVE**

With this method, you can play your content directly from a USB drive without storing it in Stage. To access your content, just plug in your USB drive, open the Operator Content folder and select content to play or view.



Carry-on and play on your player

#### STORE AND PLAY THROUGH STAGE UI

Different from the carry-on approach, with Stage UI you store your personal content in the Operator Content folder rather than the USB drive. To do this, load your media files into the Operator Content folders via Stage Manager. Once your content is synced to the aircraft, it will appear in a folder under the Operator Content main menu.



Store and play through Stage UI



PACKAGES	STAGE CARRY ON WIRED PACKAGE	STAGE CARRY ON WIRELESS1	STAGE ESSENTIAL	STAGE PLATINUM
Devices	Wired devices (no wireless)	Wired and wireless (PEDs)	Wired and wireless (PEDs)	Wired and wireless (PEDs)
Stage on Ground				
Cloud storage	N/A	N/A	2TB of Cloud storage for user content	2TB of Cloud storage for user content
On ground management	N/A	N/A	Organize content from your computer	Organize content from your computer
Welcome drive <sup>2</sup>	Not included, user provided	Not included, user provided	Not included, user provided	✓
Sync				
Intervals between sync	Every 90 days	Every 90 days	Every 90 days	Every 90 days
PC sync application	✓	<b>✓</b>	✓	✓
Mobile sync application	✓	✓	✓	<b>✓</b>
Software updates	✓	✓	✓	✓
Internet sync	✓	✓	✓	✓
Content access				
Complimentary period	N/A	N/A	N/A	6 months complimentary
Operator content	Carry on only <sup>3</sup>	Carry on only <sup>3</sup>	✓	✓
Weather	N/A	N/A	✓	✓
Hollywood content	N/A	N/A	N/A	✓
Hollywood edited content	N/A	N/A	N/A	✓
Stocks	N/A	N/A	✓	✓
News	N/A	N/A	✓	✓
Artwork	N/A	N/A	✓	✓
Stage music	N/A	N/A	✓	✓

#### PLATINUM EXECUTIVE PACKAGE 6-MONTH COMPLIMENTARY OFFER

Available to Platinum package subscribers only. Access to the following for 6 months after activation:

- Movies and TV show from major Hollywood studios and independent distributors
- News/stocks/sports headlines

• Dark Sky weather forecast feed

Operator content

• Stage music collection

A subscription to the Platinum Executive Package will start billing after six months from the date of activation.

News, sports headline, financial and weather feeds do not include SATCOM charges.

Subscriptions are per aircraft and are nontransferable.

Prices and content availability are subject to change.

For all new and existing Stage inquiries contact ad-sales@arinc.com for assistance.

<sup>&</sup>lt;sup>1</sup> Stage Carry On Wireless package only available for FCHD+ and ICS systems delivered with Stage.

<sup>&</sup>lt;sup>2</sup> The Welcome Drive is a 2TB solid state drive. Commercial USB drives can be used to sync content as desired. Collins recommends the NTFS format for maximum storage.

<sup>&</sup>lt;sup>3</sup> Carry on package does not include off-plane storage or management of content.

## STAGE TERMS AND CONDITIONS

#### Introduction

This Terms and Conditions agreement (Agreement) is an agreement between you ("you," "your," "user") and Collins Aerospace. This Agreement governs your access to, and your use of Stage on demand for business jets. The aircraft owner and/or operator agree to the terms and conditions described herein, and have acknowledged such in writing or via electronic approval to Collins Aerospace. This Agreement shall be deemed an open order effective and continuing until terminated by thirty (30) days advance written notice by either party to the other, or as otherwise provided herein.

#### Permitted Use

Collins Aerospace's Stage on demand is available for your personal and non-commercial use. Stage contains material that is derived in whole or in part from material supplied and owned by other sources. Such material is protected by copyright, trademark and other applicable laws. You agree that you will not use the Services, or duplicate, download, publish, modify or otherwise distribute or use any material in the Services for any purpose, except for your personal, non-commercial use. You acknowledge that storing, distributing or transmitting unlawful material could expose you to criminal and/ or civil liability. You may not download (other than page caching) or modify the Services or any portion of them unless we have provided you with express written consent. You shall not make a derivative use of the Services (or any part thereof) for any purpose, nor shall you download or copy information of users, or otherwise engage in data mining or similar data gathering.

#### Copyrights

Collins Aerospace respects the intellectual property of others, and we ask our users to do the same. The Digital Millennium Copyright Act of 1998 (the "Act") provides recourse for copyright owners who believe that material appearing on the Internet infringes their rights under U.S. copyright law. Collins Aerospace, pursuant to the Act, reserves the right, but not the obligation, to terminate your license to use the Services if it determines in its sole and absolute discretion that you are involved in infringing activity, including alleged acts of first-time or repeat infringement, regardless of whether the material or activity is ultimately determined to be infringing.

#### **Fees and Pricing**

All fees charged for your use of the Service shall be paid to Collins Aerospace. Any reference to payment made directly to the Service Provider, in the Service Providers' Agreements, is not applicable. You will be invoiced according to the terms described herein at Collins Aerospace's then-current price list, included in the Stage on demand Programming Guide. Published prices do not include sales, use, excise VAT, or other similar taxes. You shall pay all present and future applicable taxes on the sale of the Service. All prices are subject to modification at any time and all such charges will take effect when published by Collins Aerospace. Collins Aerospace will, however, use its best efforts to give thirty (30) days' notice of such changes.

#### Invoicing

Purchase prices are stated in U.S. dollars, and shall be paid in U.S. dollars at prevailing exchange rates. Invoice terms are Net 30 days unless otherwise specified. Collins Aerospace reserves the right to suspend Service to a delinquent account without prior notice. Collins Aerospace may send notice of delinquent account status by the most expedient means available. If collection becomes necessary, you shall be liable for all costs of collection incurred by Collins Aerospace, including, but not limited to, collection expenses, court costs and reasonable attorney's fees.

#### Termination

Either party shall have the right to terminate this Agreement upon thirty (30) days written notice to the other party. In the event of subscription cancellation by either party, you agree to discontinue use of the Service. In the event of a sale or transfer of a Stage-equipped aircraft, you agree to notify Collins Aerospace promptly of the transaction. Such notification constitutes a subscription cancellation and you shall be responsible for all charges prior to such notification. Final termination, however, must be in writing. Collins Aerospace will not issue a credit to you if cancellation occurs prior to the subscription renewal date or during any month of service once that month has started and been paid for.

# To learn more, go to

collinsaerospace.com/stage

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#### Operator Content

If you, your employees, or other members of your organization choose to use your content or other data files in conjunction with Stage, either by uploading your content files into the Stage on-aircraft equipment or the Stage manager portal, you agree that these files may be stored in a Cloud distributed data facility on protected servers under the privacy policy for Microsoft\* Azure. Neither Collins Aerospace nor its employees or contractors will look at your files, unless agreed in writing by you or your representative to do operations with these files on your behalf, including, but not limited to uploading these files to the media streaming server on the aircraft, or a Collins Aerospace lab facility for quality verification. This typically does not include looking inside your files. Collins Aerospace does not guarantee the safekeeping of your files and is not liable for any loss of data, including corruption, distortion, or loss.

By uploading your content or other data files to any component of Stage on demand, you are liable for copyright and other applicable laws. You state that your files are not illegal, including, but not limited to classified, stolen, illegal (child pornography and other such material) or otherwise misappropriated. Collins Aerospace will assist law enforcement agencies with the correct court orders in their investigations and open access under legal counsel supervision upon first request.

#### Assignment

This Agreement binds, and inures to the benefit of Collins Aerospace, its successors and assigns. You may not assign, transfer, or otherwise dispose of this Agreement or any interest herein without Collins Aerospace's prior written consent.

#### Warranty and Indemnity

The Member acknowledges and agrees that the Service will be rendered on the basis of the information known to and assumptions made by Collins Aerospace. You acknowledge and agree that the Service embodies information furnished by third parties over which Collins Aerospace has no control. It is your sole responsibility to check and verify the Service prior to use. Collins Aerospace and its Service Providers shall not be liable for any failure or interruption of the Service resulting from any cause or circumstance beyond its reasonable control, including but not limited to malfunctioning communications systems and facilities. Collins Aerospace does not guarantee that the content of the services will remain the same over time.

In no event shall Collins Aerospace's liability to you upon any cause of action arising out of the performance of this agreement, regardless of form, exceed your average bill for one month's supply of Service. Collins Aerospace is not liable for any special, incidental, consequential, exemplary or punitive damages or lost profits or damages from loss of use or data (despite the fact that the possibility of such damages are or may be known to Collins Aerospace), whether arising out of breach of contract, tort or any other cause of action.

#### Applicable Law and Severability

This Agreement shall be construed in accordance with the laws of the State of California. Should any provision hereof be declared illegal or unenforceable, it shall be severed from this Agreement without affecting the legality or enforceability of the remainder. Collins Aerospace's remedies set forth herein are not exclusive and are in addition to any other remedies available, none of which shall be deemed waived by virtue of Collins Aerospace's exercise of any other remedy.

#### Notices

Any notice shall be deemed to be sufficiently given on the date of mailing if sent by registered or certified mail with return receipt requested (airmail if sent internationally) to either party's address on file. Notice may also be given by such other means such as e-mail, as appropriate.

#### Amendments and Waivers

No terms or provision of this Agreement may be changed, waived, amended or terminated except by a written notice signed by both parties. The waiver of any right by either party shall not be construed as a waiver of the same right at a future time or as a waiver of any other right.

#### Titles

Paragraph titles of this Agreement are for the parties' convenience and are not to be used to explain, modify, amplify, or interpret this Agreement.

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